# Welcome!





## Martin Mähler

University Relations Manager







Böblingen



Mathematik (Diplom) Informatik (Promotion)



From Data to Quantum



Universities, Students, Professors



## Sibylle Schäfer

Quantum Showroom Manager







Nachrichtentechnik (Diplom)

Quantum Ambassador



Clients, Partners, Students





**Dr. Sven Peyer** 

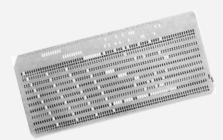


Dr. Tristan Müller

IBM has 26 locations in Germany, Austria and Switzerland. The majority of these are sales offices. There are also data centers as well as a research and a development center.

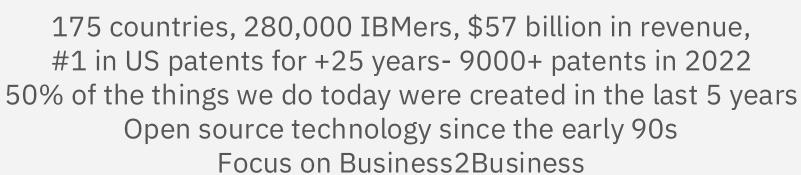


# 115 Years of Innovation











IBM stands for innovative technologies, industry expertise, trust and security.



The whole world relies on Cloud: **The IBM Cloud** offers fast access to shared data and resources.

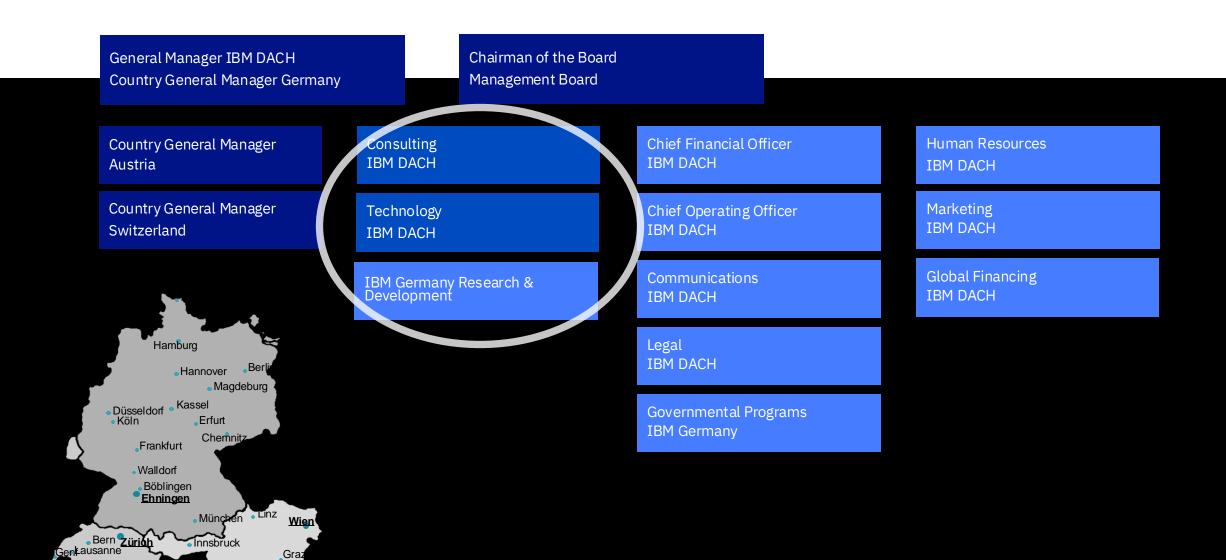
IBM Watson, the enterprise AI platform from IBM, helps companies think smarter, act faster and achieve more.

**IBM Security** provides the necessary security to ensure that business processes run reliably and without disruption.

Solving the unsolvable: **Quantum computing**can help achieve a
scientific breakthrough
for problems of a
certain size and
complexity.

## **IBM DACH Organisation**

Innsbruck



## Job Profiles

#### Consultant

Consulting our customers with technical and industry knowledge

#### Designer

Design of creative user experiences for customers and potential users

#### **Project Manager**

Leading project teams and taking responsibility for the success of the project at the customer's site

#### **Sales Professional**

Sales of IBM solutions, products and services and support of our customers



#### **IT Architect**

Design of IT solutions for the business challenges of our customers

#### **IT Specialist**

Design and implementation of complex IT solutions

### Development Engineer

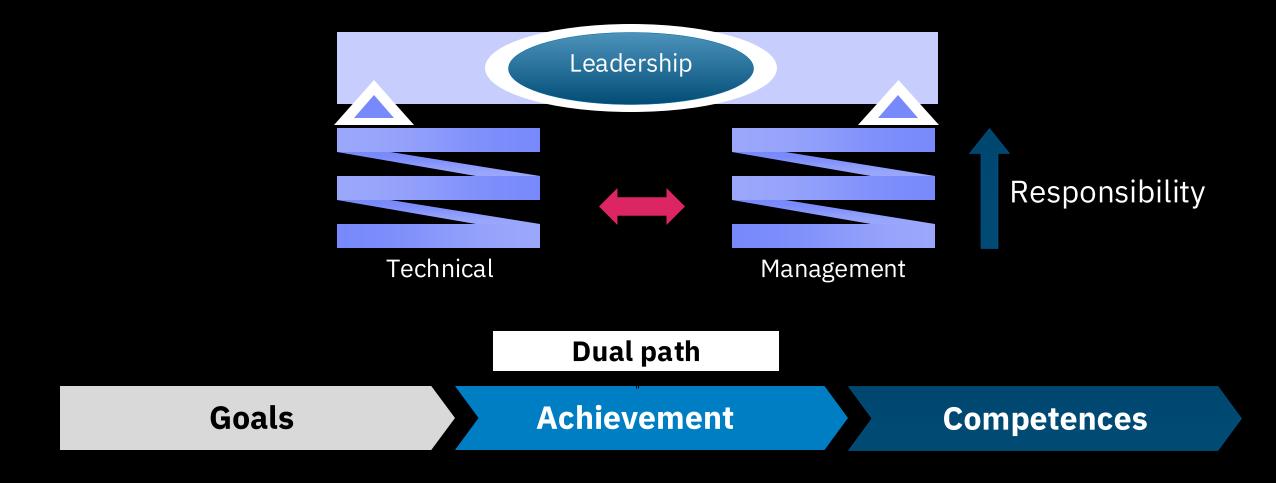
Development of software / hardware in globally networked teams





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## **Dual Career – two paths to success**



## Opportunities for you.

**Hiring Locations**: Hamburg, Berlin, Düsseldorf, Köln, Frankfurt und Böblingen (bei Stuttgart), München

### Internship

3-6 months

in different business units

# Master@IBM Program

12-30 months

Two variations:
Work & Study (Dual study)
Study & Work (Working Student)

# IBM Associate Program

24 months

Entry program for all graduate positions at IBM Consulting

# IBM Entry-level Positions

Sales Professional, IT Specialist/Architect, Development Engineer, Content Developer, Software Developer and Technical Specialist roles.

## **IBM Talent Network**

### Why should you register?

- Insights into the day-to-day work of our IBMers
- Invitations to exclusive events and workshops
- Information on job vacancies



**Register Now** 

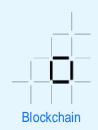
## IBM SkillsBuild Software Download

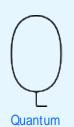
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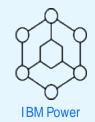
















### **Cloud Access**

Enhanced access to the IBM Cloud and select cloud-based resources and applications, such as the Watson APIs and Analytics Engine

### **Software**

Access to the same software used by our commercial customers leading to practical training for today's jobs

#### Courseware

Faculty access to enterprise quality courses for inclusion in part or whole into existing and new curriculum



IBM SkillsBuild

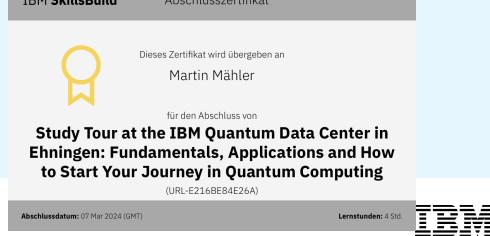
## Certificate of Attendance

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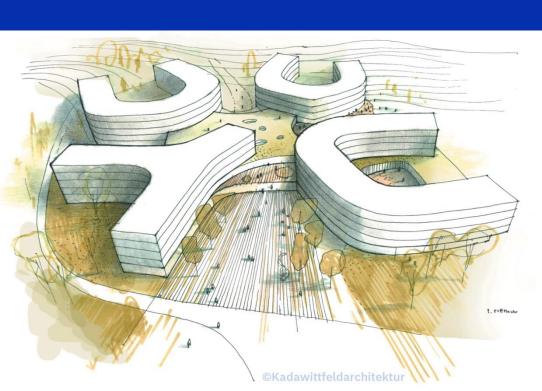


1 - Create your IBM ID account 2 – Click on Mark complete  $\odot$ 3 – Submit and rate (optional) your learning 4 –Click on Actions ^ ∇iew completion certificate IBM SkillsBuild Abschlusszertifikat 5 – Print or share your

**IBM** Certificate



# Coming Soon: IBM Technology Campus







IBM Consulting, Technology and R&D

All competencies under one roof